



Eneco Refresh Limited (ABN 28 079 681 244)
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Wednesday, 27 January 2021

ASX Announcement
(ASX: ERG)

Quarterly Activity Report to December 2020

Eneco Refresh Ltd (the Group) is pleased to provide a review for the half year ended December 2020.

The Group continues to do well despite the pandemic. A breakdown of sales for the half year by Cash Generating Units is presented below. Refresh Waters Darwin and Refresh Plastics are growing well. Total Refresh Waters sales was up 8% compared to the same period last year. We had a substantial 38% increase in revenue at Refresh Plastics, helping to achieve an overall growth of 14%.

<u>Revenue</u>	<u>Jul-Dec 20</u>	<u>Jul-Dec 19</u>	<u>Variance</u>
<u>Cash Generating Units</u>	\$'000	\$'000	
Western Australia (WA)	1,568	1,633	-4%
New South Wales (NSW)	1,007	1,051	-4%
Victoria (Vic)	712	663	7%
Northern Territory (NT)	786	400	97%
Queensland (Qld)	<u>1,016</u>	<u>963</u>	5%
Refresh Waters	5,089	4,710	8%
Refresh Plastics	<u>1,806</u>	<u>1,312</u>	38%
Total Group	<u>6,895</u>	<u>6,022</u>	14%

Refresh Waters

With a diversified portfolio of products, Refresh Waters has experienced good growth this half year. The Northern Territory is doing well and has turned around to profitability. The repeated lockdowns in Victoria have adversely affected our sales to the home and office delivery sector but we still managed a 7% growth. Queensland also continues to do well, achieving a 5% growth. New South Wales' drop in sales arose from its custom labelled bottled water business as companies cut back on expenditure. Sales in Vic, and Qld and NSW were helped by the ranging of our 2-litre Demineralised Water into Woolworths from late September 2020. Western Australia had a marginal decline in sales.



Refresh Plastics

Our plastic factory continues to achieve strong growth and is now profitable. The growth is broad-based across a wide range of products. Our Ampii activity toys in particular have been selling very well.

The growth has come despite our having terminated our licensing arrangement to produce and market Petainer kegs in Oceania. Petainer sold us the raw materials at very high prices and it was no longer profitable to continue the distributorship.

The Group has also expanded its online shopping site to include a wide range of products - www.refreshonline.com.au. This will make more of our products available nationally, including to cities and towns that we do not presently deliver to. We are excited to monitor the impact of this over the next half year.

This announcement was authorised by Henry Heng, Executive Chairman.

For more information, please contact:
Henry Heng
Executive Chairman
henry@eneco-refresh.com.au

Producing Australia's purest drinking water since 1997



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Refresh Plastics Pty Ltd (ABN 82 616 217 791)

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Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Eneco Refresh Limited

ABN

28 079 681 244

Quarter ended ("current quarter")

31 December 2020

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	3,883	6,717
1.2 Payments for		
(a) research and development		
(b) product manufacturing and operating costs	(2,620)	(4,384)
(c) advertising and marketing	(205)	(361)
(d) leased assets	(268)	(513)
(e) staff costs	(724)	(1535)
(f) administration and corporate costs		
1.3 Dividends received (see note 3)		
1.4 Interest received	4	11
1.5 Interest and other costs of finance paid	(3)	(9)
1.6 Income taxes paid		
1.7 Government grants and tax incentives	146	528
1.8 Other (provide details if material)	(10)	(10)
1.9 Net cash from / (used in) operating activities	203	444

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities		
(b) businesses		
(c) property, plant and equipment	(162)	(206)
(d) investments		
(e) intellectual property		
(f) other non-current assets		
2.2 Proceeds from disposal of:		
(a) entities		
(b) businesses		
(c) property, plant and equipment	33	62
(d) investments	119	384
(e) intellectual property		
(f) other non-current assets		
2.3 Cash flows from loans to other entities		
2.4 Dividends received (see note 3)		
2.5 Other (provide details if material)		
2.6 Net cash from / (used in) investing activities	(10)	240
3. Cash flows from financing activities		
3.1 Proceeds from issues of equity securities (excluding convertible debt securities)		
3.2 Proceeds from issue of convertible debt securities		
3.3 Proceeds from exercise of options		
3.4 Transaction costs related to issues of equity securities or convertible debt securities		
3.5 Proceeds from borrowings		
3.6 Repayment of borrowings	(363)	(413)
3.7 Transaction costs related to loans and borrowings		
3.8 Dividends paid		
3.9 Other (provide details if material)		
3.10 Net cash from / (used in) financing activities	(363)	(413)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	1,868	1,427
4.2	Net cash from / (used in) operating activities (item 1.9 above)	203	444
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(10)	240
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(363)	(413)
4.5	Effect of movement in exchange rates on cash held		
4.6	Cash and cash equivalents at end of period	1,698	1,698

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	663	783
5.2	Call deposits	1,035	1,085
5.3	Bank overdrafts		
5.4	Other (provide details)		
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,698	1,868

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	
6.2	Aggregate amount of payments to related parties and their associates included in item 2	
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

7. Financing facilities	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
<i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>		
7.1 Loan facilities	20	20
7.2 Credit standby arrangements		
7.3 Other (please specify)		
7.4 Total financing facilities	20	20
7.5 Unused financing facilities available at quarter end		
7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		
CBA Loan: Secured: \$20k – hire purchase @ 4.69% pa		

8. Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (item 1.9)	100
8.2 Cash and cash equivalents at quarter end (item 4.6)	1,698
8.3 Unused finance facilities available at quarter end (item 7.5)	0
8.4 Total available funding (item 8.2 + item 8.3)	1,798
8.5 Estimated quarters of funding available (item 8.4 divided by item 8.1)	n/a
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	
8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
Answer: n/a	
8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
Answer: n/a	
8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
Answer: n/a	
<i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i>	

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 27 January 2021



Authorised by: Henry Heng, Executive Chairman
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.